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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL-JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	2,058,358	1,373,727	49.8%	309,195	178,268	73.4%	2,367,553	1,551,995	52.5%
(+) Production	2,326,549	2,481,180	-6.2%	414,659	389,269	6.5%	2,741,208	2,870,449	-4.5%
(-) Ending Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(=) Total Disappearance	2,374,256	2,547,987	-6.8%	502,124	407,444	23.2%	2,876,380	2,955,431	-2.7%
(-) Exports	1,126,365	1,203,552	-6.4%	202,495	128,072	58.1%	1,328,860	1,331,624	- .2%
(=) Disappearance-Canada & United States	1,247,891	1,344,435	-7.2%	299,629	279,372	7.3%	1,547,520	1,623,807	-4.7%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989 APR-JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 APR-JUN	1988
MURIATE								
Special Standard	57,577	112,046	16,803	11,978	28,781	67,645	66,172	77,567
Standard	901,409	923,652	405,532	186,748	592,280	341,652	866,639	1,012,619
Chemical	20,877	26,470	11,408	4,529	15,937	10,682	22,414	24,502
Coarse	660,809	729,201	264,491	560,873	825,364	489,633	725,410	659,855
Granular	843,404	808,257	346,174	253,228	599,402	434,529	891,259	867,708
Soluble	179,679	204,387	45,763	76,605	122,368	91,067	219,252	242,742
Sulphates	77,453	66,436	39,174	9,075	48,249	31,805	85,234	70,438
TOTAL:	2,741,208	2,870,449	1,129,345	1,103,036	2,232,381	1,467,013	2,876,380	2,955,431

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989	1988
MURIATE										
Special Std	33	-	72,819	73,431	-	-	-	-	72,852	73,431
Standard	88,838	66,202	766,368	898,256	68,854	63,073	1,379	1,352	925,439	1,028,883
Chemical	-	-	-	-	19,114	18,317	702	1,099	19,816	19,416
Coarse	603,298	684,485	140,924	37,287	-	-	-	-	744,222	721,772
Granular	606,285	570,453	249,297	229,174	-	-	-	-	855,582	799,627
Soluble	132,979	140,529	31,925	26,678	32,986	32,518	34,229	33,592	232,119	233,317
Sulphates	52,322	38,978	31,217	30,698	1,673	2,053	-	57	85,212	71,786
TOTAL:	1,483,755	1,500,647	1,292,550	1,295,524	122,627	115,961	36,310	36,100	2,935,242	2,948,232

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	5,644	4,896	18,266	0	1,653	30,459
Bangladesh	20,787	0	0	0	0	20,787
Belize	0	0	241	0	0	241
Brazil	95,735	103,987	165,121	0	0	364,843
Chile	22,803	1,646	0	0	4,497	28,946
China	172,573	0	0	0	12,579	185,152
Columbia	11,027	0	6,877	0	509	18,413
Costa Rica	3,552	0	0	0	1,346	4,898
Dom. Republic	0	336	3,307	0	302	3,945
Ecuador	2,453	3,730	0	0	0	6,183
France	20,903	0	0	0	0	20,903
French Guiana	0	0	0	0	97	97
Guatemala	4,894	0	4,999	0	0	9,893
Holland	0	0	23,339	0	0	23,339
Honduras	5,066	0	0	0	0	5,066
India	59,739	0	0	3,579	0	63,318
Indonesia	24,227	0	0	0	0	24,227
Italy	808	0	0	0	0	808
Jamaica	0	2,079	0	0	0	2,079
Japan	47,472	16,485	11,673	24,734	7,271	107,635
Korea	89,384	0	0	0	0	89,384
Malaysia	87,164	0	0	0	0	87,164
Martinique	463	0	926	0	0	1,389
Mexico	1,207	0	0	0	2,519	3,726
New Zealand	10,580	5,359	3,075	0	0	19,014
Nigeria	6,733	0	0	0	0	6,733
Panama	0	0	595	0	182	777
Philippines	6,733	0	0	0	0	6,733
Puerto Rico	0	2,406	0	0	242	2,648
South Africa	3,381	0	3,497	0	0	6,878
Spain	0	0	3,982	0	0	3,982
Sri Lanka	7,199	0	0	0	0	7,199
Switzerland	75,853	0	3,399	0	0	79,252
Taiwan	33,497	0	0	3,612	20	37,129
Thailand	5,421	0	0	0	0	5,421
Venezuela	13,889	0	0	0	0	13,889
TOTAL AG:	839,187	140,924	249,297	31,925	31,217	1,292,550
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Italy	0	-	-	9,871	0	9,871
Japan	265	-	-	6,593	0	6,858
Korea	163	-	-	13,123	0	13,286
Mexico	1,378	-	-	0	0	1,378
New Zealand	12	-	-	0	0	12
Pakistan	12	-	-	0	0	12
Puerto Rico	5	-	-	0	0	5
Taiwan	50	-	-	4,642	0	4,692
United Kingdom	176	-	-	0	0	176
TOTAL NON-AG:	2,081	-	-	34,229	0	36,310
TOTAL EXPORTS	**841,268**	**140,924**	**249,297**	**66,154**	**31,217**	**1,328,860**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30				DISAPPEARANCE APR-JUN	
	1989	1988	MINE SITE	OFFSITE	1989	1988	1989	1988
MURIATE								
Special Standard	57,577	112,046	16,803	11,978	28,781	67,645	66,172	77,567
Standard	803,600	814,248	328,088	186,861	514,949	280,171	719,231	907,696
Chemical	18,340	25,155	9,902	4,529	14,431	9,902	20,412	22,448
Coarse	613,368	689,809	248,179	560,873	809,052	483 548	671,764	622,668
Granular	669,321	650,704	276,429	249,042	525,471	376,569	694,548	696,149
Soluble	164,343	189,218	41,362	76,605	117,967	89,085	202,129	221,459
TOTAL:	2,326,549	2,481,180	920,763	1,089,888	2,010,651	1,306,920	2,374,256	2,547,987

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA APR-JUN		EXPORTS APR-JUN		U.S. & CANADA APR-JUN		EXPORTS APR-JUN			
	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988
MURIATE										
Special Std	33	-	72,819	73,431	-	-	-	-	72,852	73,431
Standard	47,954	39,104	690,541	855,859	33,543	33,095	-	-	772,038	928,058
Chemical	-	-	-	-	17,136	16,566	666	764	17,802	17,330
Coarse	576,752	647,868	116,144	36,437	-	-	-	-	692,896	684,305
Granular	472,635	451,444	180,041	176,791	-	-	-	-	652,676	628,235
Soluble	117,355	122,565	31,925	26,678	31,340	28,973	34,229	33,592	214,849	211,808
TOTAL:	1,214,729	1,260,981	1,091,470	1,169,196	82,019	78,634	34,895	34,356	2,423,113	2,543,167

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	5,644	4,896	18,266	0	28,806
Bangladesh	20,787	0	0	0	20,787
Brazil	47,161	87,325	101,930	0	236,416
Chile	22,142	0	0	0	22,142
China	172,573	0	0	0	172,573
Columbia	0	0	6,877	0	6,877
France	20,903	0	0	0	20,903
Guatemala	4,894	0	4,999	0	9,893
Holland	0	0	23,339	0	23,339
India	59,739	0	0	3,579	63,318
Indonesia	24,227	0	0	0	24,227
Italy	808	0	0	0	808
Jamaica	0	2,079	0	0	2,079
Japan	44,648	16,485	10,677	24,734	96,544
Korea	89,384	0	0	0	89,384
Malaysia	87,164	0	0	0	37,164
New Zealand	10,580	5,359	3,075	0	19,014
Nigeria	6,733	0	0	0	6,733
Philippines	6,733	0	0	0	6,733
South Africa	3,381	0	3,497	0	6,878
Spain	0	0	3,982	0	3,982
Sri Lanka	7,199	0	0	0	7,199
Switzerland	75,853	0	3,399	0	79,252
Taiwan	33,497	0	0	3,612	37,109
Thailand	5,421	0	0	0	5,421
Venezuela	13,889	0	0	0	13,889
TOTAL AG:	763,360	116,144	180,041	31,925	1,091,470
NON-AGRICULTURAL					
Italy	0	-	-	9,871	9,871
Japan	253	-	-	6,593	6,846
Korea	163	-	-	13,123	13,286
New Zealand	12	-	-	0	12
Pakistan	12	-	-	0	12
Taiwan	50	-	-	4,642	4,692
United Kingdom	176	-	-	0	176
TOTAL NON-AG:	666	-	-	34,229	34,895
TOTAL EXPORTS	**764,026**	-	-	**66,154**	1,126,365

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989 APR-JUN	1988	MINE SITE	OFFSITE	1989	1988	1989 APR-JUN	1988
MURIATE								
Standard	97,809	109,404	77,444	-	77,331	61,481	147,408	104,923
Chemical	2,537	1,315	1,506	-	1,506	780	2,002	2,054
Coarse	47,441	39,392	16,312	-	16,312	6,085	53,646	37,187
Granular	174,083	157,553	69,745	4,186	73,931	57,960	196,711	171,559
Soluble	15,336	15,169	4,401	-	4,401	1,982	17,123	21,283
Sulphates	77,453	66,436	39,174	9,075	48,249	31,805	85,234	70,438
TOTAL:	414,659	389,269	208,582	13,148	221,730	160,093	502,124	407,444

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989 APR-JUN	1988	1989	1988
MURIATE										
Standard	40,884	27,098	75,827	42,397	35,311	29,978	1,379	1,352	153,401	100,825
Chemical	-	-	-	-	1,978	1,751	36	335	2,014	2,086
Coarse	26,546	36,617	24,780	850	-	-	-	-	51,326	37,467
Granular	133,650	119,009	69,256	52,383	-	-	-	-	202,906	171,392
Soluble	15,624	17,964	-	-	1,646	3,545	-	-	17,270	21,509
Sulphates	52,322	38,978	31,217	30,698	1,673	2,053	-	57	85,212	71,786
TOTAL:	269,026	239,666	201,080	126,328	40,608	37,327	1,415	1,744	512,129	405,065

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,653	1,653
Belize	0	0	241	0	0	241
Brazil	48,574	16,662	63,191	0	0	128,427
Chile	661	1,646	0	0	4,497	6,804
China	0	0	0	0	12,579	12,579
Columbia	11,027	0	0	0	509	11,536
Costa Rica	3,552	0	0	0	1,346	4,898
Dom. Republic	0	336	3,307	0	302	3,945
Ecuador	2,453	3,730	0	0	0	6,183
French Guiana	0	0	0	0	97	97
Honduras	5,066	0	0	0	0	5,066
Japan	2,824	0	996	0	7,271	11,091
Martinique	463	0	926	0	0	1,389
Mexico	1,207	0	0	0	2,519	3,726
Panama	0	0	595	0	182	777
Puerto Rico	0	2,406	0	0	242	2,648
Taiwan	0	0	0	0	20	20
TOTAL AG:	75,827	24,780	69,256	0	31,217	201,080
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	12	-	-	0	0	12
Mexico	1,378	-	-	0	0	1,378
Puerto Rico	5	-	-	0	0	5
TOTAL NON-AG:	1,415	-	-	0	0	1,415
TOTAL EXPORTS	**77,242**	**24,780**	**69,256**	**0**	**31,217**	**202,495**